

## Message Text

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70

ORIGIN NEA-10

INFO OCT-01 ISO-00 MC-02 PM-04 L-03 EB-07 COME-00 SS-15

NSC-05 CIAE-00 INR-07 NSAE-00 /054 R

DRAFTED BY NEA/RA:DTMORRISON:LL

APPROVED BY NEA:SSOBER

NEA/IAI:WCLUVERIUS

NEA/RA:JCHEEK/EAPADELFORD

PM/MC:CBRYANT

PM:TSTERN

L/NEA:BKHUFFMAN

EB/CBA:ELAWSON

COMMERCE/CAGNE:SBLACKMAN

COMMERCE:CSWANSON (SUBS)

----- 000910

R 230026Z DEC 75

FM SECSTATE WASHDC

TO AMEMBASSY TEL AVIV

C O N F I D E N T I A L STATE 301116

E.O. 11652: GDS

TAGS: ETRD, IS

SUBJECT:BOYCOTT/REFUSAL TO DEAL BASED ON NATIONAL (ARAB)  
ORIGIN

REF: (A) TEL AVIV 7796 (B) STATE 279462

1. FOLLOWING RECEIPT REF. A REPORT THAT GOI WOULD NEED MORE  
PRECISE INFORMATION RE ELTA REQUIREMENT FOR DECLARATION  
THAT U.S. FIRM'S EMPLOYEES NOT OF ARAB ORIGIN, WE HAVE  
CONDUCTED SEARCH OF MUNITIONS CONTROL OFFICE RECORDS FOR  
RELATED MATERIALS. SEARCH HAS PRODUCED COPY OF SEPT. 4,  
1975 LETTER ADDRESSED TO AERONUTRONIC FORD CORP., 3900  
WELSH ROAD, WILLOW GROVE, PENNSYLVANIA AND SIGNED BY  
DR. M. DVIR, MANAGING DIRECTOR, ELTA ELECTRONICS INDUSTRIES  
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LTD.

2. SECTION E. 7 OF DVIR LETTER READS, "THE SECURITY REQUIREMENTS TO BE IMPOSED UPON POSI AND ITS PERSONNEL DEALING WITH THE PROJECT ARE DETAILED IN APPENDIX "A" AND ATTACHED HERETO." APPENDIX "A" ATTACHMENT TITLED "SECURITY INSTRUCTIONS FOR THE FOREIGN COMPANY" CONTAINS SUBHEADING TITLED "THE TEAM WORKING ON THE PROJECT" UNDER WHICH POINT C READS, "THE DETAILS REQUIRED OF THE WHOLE TEAM ARE:" AND SUB-POINT 4 READS, "DECLARATION BY THE

EMPLOYEE THAT HE WILL ABIDE BY SECURITY REGULATIONS AND ALSO DECLARATION THAT THE EMPLOYEE AND HIS RELATIVES ARE NOT OF ARAB ORIGIN."

3. DVIR LETTER, WHICH AERONUTRONIC FORD FORWARDED TO MUNITIONS CONTROL OFFICE IN CONNECTION WITH PENDING APPLICATION FOR LICENSE, IS NOT SUBJECT TO CONFIDENTIALITY PROVISIONS OF EXPORT ADMINISTRATION ACT. HOWEVER IN LIGHT OF OTHER STATUTORY PROVISIONS CONCERNING CONFIDENTIALITY OF COMMERCIAL INFORMATION, EMBASSY SHOULD UTILIZE FOREGOING INFORMATION SOLELY FOR PURPOSES OF ITS CONSULTATIONS WITH GOI ALONG LINES OF FOLLOWING PARAGRAPHS.

4. EMBASSY REQUESTED MAKE ABOVE INFORMATION AVAILABLE TO APPROPRIATE GOI OFFICIALS, REITERATING U.S. ASSUMPTION THAT GOI DOES NOT SANCTION ELTA ACTION OR OTHER ACTS OF DISCRIMINATION WHICH HAVE AS THEIR INTENT OR EFFECT DISCRIMINATION AGAINST U.S. CITIZENS OR FIRMS ON BASIS OF NATIONAL ORIGIN OF U.S. CITIZENS. EMBASSY SHOULD SEEK GOI ASSURANCES THAT OUR ASSUMPTION IS CORRECT AND ASSURANCES THAT GOI WILL TAKE APPROPRIATE STEPS TO END SUCH DISCRIMINATION AND TO MAKE CERTAIN IT DOES NOT RECUR.

5. IN CONTACTS WITH GOI, EMBASSY SHOULD MAKE CLEAR THAT ELTA REQUEST TO DISCRIMINATE WAS NOT BROUGHT TO USG ATTENTION AS RESULT OF VOLUNTARY ACTION BY AERONUTRONIC FORD. ELTA REQUEST INITIALLY WAS REPORTED TO COMMERCE DEPARTMENT AS REQUIRED BY PROVISIONS OF EXPORT ADMINISTRATION ACT OF 1969. ALTHOUGH AERONUTRONICS FORD HAS CONFIDENTIAL

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INDICATED THAT IT WILL NOT COMPLY WITH REQUEST TO DISCRIMINATE ON BASIS OF NATIONAL ORIGIN, FIRM CONTINUES INTEREST IN OBTAINING CONTRACT/MUNITIONS CONTROL LICENSE UNDER TENDER DESCRIBED IN DVIR'S SEPTEMBER 4 LETTER.

6. EARLY REPORTING REQUESTED BY EMBASSY RE GOI RESPONSE TO IDENTIFICATION OF ELTA-AERONUTRONIC FORD COMMUNICATION AND RENEWED REQUEST FOR GOI ASSURANCES. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PERSONNEL, RACIAL DISCRIMINATION, BUSINESS FIRMS, BOYCOTTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 DEC 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE301116  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** DTMORRISON:LL  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750444-1207  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19751218/aaaaaaptk.tel  
**Line Count:** 115  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN NEA  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 TEL AVIV 7796, 76 STATE 279462  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 12 AUG 2003  
**Review Event:**  
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**Review History:** RELEASED <12 AUG 2003 by izenbei0>; APPROVED <02 DEC 2003 by CunninFX>  
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Margaret P. Grafeld  
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**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** OYCOTT/REFUSAL TO DEAL BASED ON NATIONAL (ARAB) ORIGIN  
**TAGS:** ETRD, IS, ELTA ELECTRONICS  
**To:** TEL AVIV  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006